

RAINMAKERS COURSE OFFERING

PERSONALITY ASSESSMENT

Colours Personality Profiling

MANAGEMENT & LEADERSHIP

Being a Likeable Boss
Business Succession Planning
Change Management
Developing New Managers
High Performance Teams (Inside the Company)
High Performance Teams (Remote Workforce)
Leadership and Influence
Manager Management
Media and Public Relations
Meeting Management
Middle Manager
Office Politics for Managers
Risk Assessment and Management
Supervising Others
Team Building for Managers
Teamwork and Team Building
Women in Leadership

BUSINESS 101

Budgets and Financial Reports
Business Acumen
Business Ethics
Business Etiquette
Business Writing
Communication Strategies
Creative Problem Solving
Critical Thinking
Digital Citizenship
Goal Setting and Getting Things Done
Interpersonal Skills
Networking (Within the Company)
Networking (Outside the Company)
Organizational Skills
Project Management
Social Learning
Time Management
Telephone Etiquette

PERSONAL GROWTH & AWARENESS

10 Soft Skills You Need
Anger Management
Assertiveness & Self Control
Attention Management
Body Language Basics
Increasing Your Happiness
Improving Mindfulness
Improving Self-Awareness
Personal Branding
Personal Productivity
Stress Management
Work-Life Balance

HUMAN RESOURCE SKILLS

Civility in the Workplace
Conducting Annual Employee Reviews
Conflict Resolution
Employee Onboarding
Employee Recognition
Employee Recruitment
Employee Termination Process
Health and Wellness at Work
Hiring Strategies
Millennial Onboarding
Performance Management
Talent Management
Workplace Diversity
Workplace Harassment
Workplace Violence

COACHING YOUR TEAM

Coaching & Mentoring
Delivering Constructive Feedback
Developing Corporate Behaviour
Developing Creativity
Emotional Intelligence
Employee Motivation
Generation Gaps

SALES, MARKETING & PRESENTATIONS

Top 10 Sales Secrets
Appreciative Inquiry
Collaborative Business Writing
Contract Management
Customer Service
Developing a Lunch and Learn
Event Planning
Handling a Difficult Customer
Internet Marketing Fundamentals
Marketing Basics
Motivating Your Sales Team
Negotiation Skills
Overcoming Sales Objections
Presentation Skills
Proposal Writing
Prospecting & Lead Generation
Public Speaking
Sales Fundamentals

OFFICE ADMINISTRATION

Administrative Office Procedures
Administrative Support
Executive and Personal Assistants

SPECIALIZED TRAINING

Call Centre Training
Supply Chain Management
Tradeshaw Staff Training

“Training that drives results.”