

JACKIE RAINFORTH

# Entrepreneur Testimonials



"Jackie's training is beyond exceptional! She makes selling simple and easy.

My selling excelled beyond my wildest dreams! I was able to increase sales by 77% with my top customer!"

**Brittney Wilson**  
Escalade Wines

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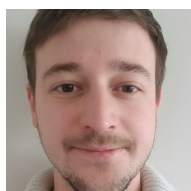


"Jackie's is an exceptional trainer! Her knowledge, professionalism, and enthusiasm are second to none.

She took the time to get to know our challenges and, with outstanding insight, that enabled our sales associates to apply what they learned. Our sales increased by 20% after her training!"

**Rose-Ann Normandeau**  
Founder, CEO | #1 Hunter Douglas Dealer in Canada

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"I was struggling to secure new customers and generate sales. Jackie changed my life. She helped me re-work all aspects of my sales prospecting and pipeline process.

The result... my sales tripled in less than a month, my confidence drastically improved. I am lucky that Jackie was there for me with the guidance I needed – She is the reason for my success."

**Robert Chmielinski**  
Procurement Specialist | CMI SALES INC

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"I've been selling on stage for years, but always felt a little bit of discomfort when selling. Jackie's process has really simplified it for me and but also really got me the results I've been looking for.

I closed a deal for \$4000 immediately after taking her course. I know her processes work! She is an incredible trainer.

If you are an entrepreneur or business professional who wants results NOW, I highly recommend taking SELLING MADE SIMPLE with Jackie Rainforth.

**Karen McGregor**  
The Secret Success Formula | Top 1% TED X Speaker

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"Too many people, 'wing it'. Selling Made Simple helps you plan the work, and work the plan, which significantly increases sales success and re-launches the fun and joy of selling!

Simplicity is the key to Jackie's course.

Jackie's program helps you work with the individual needs of your customers and tailor your approach to those individuals.

You can then create a powerful, individualized plan and practice at being a valuable SOLUTION PROVIDER. The investment was worth every penny!!!"

**Perry de Ruigh, Sales Rep / Iconix**

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"I thought the course was pricey at first, but as we started to get into it, I found it to be more than worth it!

Identifying the processes in the sales cycle, identifying my weaknesses and working them, and Jackie's willingness to freely share documents and information are her three value-add strongpoints. I know I can call on her for insight or ask her what to do in a situation and she would be there for me 100% to help - anytime!

The course was well worth the money, but I think that it is all the other value that Jackie provides that is worth way more!!

**Ryan Munro**

Received Private One-on-One / Selling Made Simple Training



Jackie is a genius at breaking down the sales Process in a way that makes sense. I find her energy uplifting, her personality vibrant and her passion for helping people NAIL the sales process absolutely shines through.

I cannot wait for the next class! I cannot recommend her highly enough!!

**Laurie Brown**

Owner | Laurie Macbrown Photography



"Jackie has a wealth of practical and implementable sales strategies to help both new entrepreneurs and established business sales teams up-level their capacity to engage and enroll customers and clients. She is an engaging and entertaining speaker and trainer who gets her points across through her personal story of transformation as well as educational and relatable examples of her clients' successes. I highly recommend Jackie as an exceptional speaker and trainer for your organization."

**Marlene Cameron**

Owner | Marlene Cameron Coaching



"I enjoyed Jackie's wisdom and insights for selling and highly recommend her "Mastermind Program" to anyone wanting to increase their sales."

**Ken Werner**

President | Spyderman Crane Ltd.

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"I recommend Jackie to every entrepreneur I know. Sales is one of the many hats we wear and one that often gets put on the shelf.



She has strategies to not only increase your sales ability but also how to focus on it, and why it is so important.

And the best part is, she makes it a workshop full of fun and laughter.  
Thanks Jackie you are a master at what you do."

**Janet Carmichael**  
**Janet Carmichael Professional Corp**

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"Learning how to get past my fear, overcome customer objections and asking for the close were big ones for me! I am much more prepared and confident now!



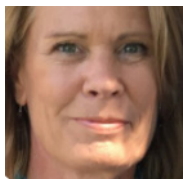
But I also really appreciated knowing how to identify opportunities and find new customers.

It has made a huge impact on my business and on my income!  
I feel like I am much better equipped and much more self-assured in real-life situations after taking RAINMAKERS courses."

**Gillian Carfa**  
**Normandeau Window Coverings**

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"The concept that being persistent in follow up is not the same as being pushy will have a big impact on my business. There was a vast scope and amount of very good information presented that will assist me in selling better!"



**Margo Trofimenkoff**  
**Sales**

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"Jackie's training was great, well planned and focused, yet still informative, interactive and fun!

Having the tools and processes to improve my selling has made a huge impact on my career!"



**Kelly Hollyoak**  
**Normandeau Window Coverings**

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"A" Jackie's SELLING MADE SIMPLE program is jam packed with simple systems and techniques. I truly appreciated how she dove right in to help where I was truly hitting walls in my business...



She exceeded my expectations, and that does not happen often.

If you need to increase your sales, you need Jackie on your team!"

**Tammy Cho**  
**Entrepreneur, Path to the Heart**

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"Your time is money. Yet how much time and energy are you wasting because you don't know what to say, or when to say it when trying to promote your product?"

I knew I sucked at sales, but I had no idea where to start improving. Working with Jackie Rainforth has broken down the many sales blocks that were holding me back.

Jackie makes Selling Simple! I highly recommend working with her to improve your confidence, create new customers, improve your sales effectiveness and increase your income."

**Catherine Sayklay-Stevens,**  
Founder & CEO | The NETWORKING WEB

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"Jackie Rainforth is a FORCE to be reckoned with. If you feel stuck in your sales career or have lost direction, Jackie can pull strengths that you didn't know you possess.

Jackie is an expert at helping you evaluate who you are, where you are going and HOW to get there."

**Sharon Shore**  
Agent, Alberta Business Sales Inc.

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"I cannot believe I let time and money hold me back for so long!!  
I took Jackie's SELLING MADE SIMPLE and made the cost of the course back in no time!

The investment is a very small amount compared to what you stand to make in a very short period.

I think of all the money I could of made in that time - all the time I wasted instead of just taking the course... and I just shake my head!

**DO NOT WAIT!! NO NOT HESITATE! TAKE THE COURSE! You won't regret it!**

**Brittney Wilson**  
Escalade Wines

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