



Inspiring Absolute Confidence

SELLING MADE SIMPLE

WITH JACKIE RAINFORTH
SPEAKER | SALES TRAINER | AUTHOR

Take your Sales from Stalled to Unstoppable with 6 or 12 week options:

1. **MASTERMIND BUNDLE: PART I & PART II** : 'Selling Made Simple' & 'Grow Your Business - Level I' modules are completed via Teachable, then complete the exercises. Members meet weekly or bi-weekly to go over homework, discuss takeaways, challenges, and best practices, and receive one-on-one help from Jackie.
2. **MASTERMIND: 'Selling Made Simple'** modules are completed via Teachable with weekly or biweekly group meetings and one-on one help from Jackie.
3. **ONLINE:** 'Selling Made Simple' modules are completed via Teachable. Student has flexibility of self-learning.

PART 1: SELLING MADE SIMPLE - discover the step-by-step processes and strategies you need to confidently close more deals, increase sales, and earn more income.

- Learn simple processes and strategies to significantly increase your sales! Know what to say and when!
- Feel more confident as you find, present and sell to customers in today's unpredictable and unprecedented times. Knowledge + Confidence + Processes = Sales!
- Build faster, better rapport and relationships as you sell more in less time. Achieve faster results with stronger presentations that prompt customers to buy!
- Gain increased interest, selling opportunities and a competitive advantage, when networking, introducing yourself via telephone and email using the POWER INTRO.
- Discover RAINMAKER'S 2 Magic Words to sell more, faster as you trigger the deeper emotional need every time.
- Ask high quality questions - get high quality answers.
- Learn how to prospect and generate leads with RAINMAKER'S Simple Telephone Prospecting Process.
- Discover our Simple 3-Step Overcome Objections Process and easily and effectively handle any objection. Then simply close with one sentence!
- Delve deeper - sell better - achieve faster results as you catapult your sales and your income!



"Jackie's training was customized and relevant. After her training our team was able to increase sales 20%!"

ROSE-ANN NORMANDEAU, NORMANDEAU WINDOW COVERINGS

"Jackie changed my life. She helped me re-work all aspects of my sales prospecting and pipeline process. The result... my sales tripled in less than a month, and my confidence drastically improved! I am lucky that Jackie was there for me with the guidance I needed - She is the reason for my success."

ROBERT CHMIELINSKI, BUSINESS DEVELOPMENT, CMI SALES

JOIN US AND GROW YOUR BUSINESS

3 SELLING MADE SIMPLE training options to choose from:

- | | |
|------------------------------------|------------------------|
| 1. MASTERMIND BUNDLE: | \$ 1,997.00 per person |
| 2. MASTERMIND SELLING MADE SIMPLE: | \$ 997.00 per person |
| 3. ONLINE SELLING MADE SIMPLE: | \$ 497.00 per person |

MASTERMIND BUNDLE INCLUDES PART I & II
Selling Made Simple & Grow Your Business-Level I
Alberta Job Grant Eligible - 2/3 covered upon approval (Exp: Feb 28 2022)

BOOK NOW!

<https://www.rainmakersgroup.ca/summit>





Inspiring Absolute Confidence

Mastermind Bundle

GROW YOUR BUSINESS-LEVEL 1

WITH JACKIE RAINFORTH

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PART 2 GROW YOUR BUSINESS - LEVEL I : Up-level your sales skillset, strategies and sales productivity to maximize your \$ per transaction, plus overall results and revenues. close more deals, increase sales, and earn more income.

- Stop making the everyday mistakes in selling that are costing you valuable business and start doing them right.
- Learn to improve your communication skills, the art of negotiation and improve your overall ability to influence!
- Discover simple ways to improve your customer service and create a WOW customer experience that helps you to and build those long term, loyal, repeat, customers relationships.
- Not only will you bring in higher \$\$\$ value per transaction and referral customers, but you will gain a competitive advantage as you outsell and outperform your competition.
- Create plan and work the plan. Don't talk to customer without a creating a winning strategic sales call plan that will maximize your results in terms of sales, \$\$\$ value per transaction and roi on your time. Too many reps are wasting their time and that of their customer, which causes them to get bumped down the rung of respect with the client. Become an invaluable sought-after partner to your customers.
- Learn how a variety of proven prospecting techniques to generate high quality leads so you can increase your sales and conversions with confidence and ease.
- Social selling is the new way to sell. Build a personal brand online as an industry expert, and start generating online leads and customers through LinkedIn and other social media platforms



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