Jackie Rainforth

SPEAKER | SALES EXPERT | TRAINER
AUTHOR | MEDIA HOST

The Badass Guide to Superstar Selling
Delve Deeper, Sell Better, Achieve Faster Results!

www.rainmakersgroup.ca

> We just had the honour of having Jackie speak at our annual Forecast conference and tradeshow. She is a wealth of knowledge and the attendees loved her. They raved about how engaging and informative she was.
>
> CARRIE THIESSEN, EVENT COORDINATOR AT CREB ®

> **EDUCATION, ENERGY and ENTERTAINMENT** are what you get with Jackie! With her down to earth style and common sense tips and techniques, she is your go-to Sales Expert.
>
> SUSAN KANDALAFT, PRESIDENT EXECUTIVE SOLUTIONS

Jackie Rainforth is a global thought leader and record-breaking, award winning sales expert, facilitator, and international speaker.

Dubbed 'The Rainmaker' by her peers, she achieved enormous success as one of the few outstanding, professional saleswomen to make it to the top of the male-dominated construction industry.

After years of success as a top corporate sales performer which lead to her proven and extremely effective, 'Selling Made Simple' sales system, and as a highly successful entrepreneur, a devastating foot injury in 2014 left her depressed and devastated, without a job, without success, purpose and meaning as she hit bottom, unable to walk for a year.

A second near-death scuba diving incident in 2016, left her in intensive care where she spent three days clinging to life. Jackie's world was turned upside down and irrevocably changed forever. Her own sales, executive sales and entrepreneurial success as a top performer, now seemed hollow.

The message she received as she struggled to breathe 45' under the surface and made her realize that helping others become more confident and successful in business and in life was her new direction and top priority.

Today, this dynamic 'RBC Woman Entrepreneur of Canada' award nominee is the founder and CEO of the nationally acclaimed Rainmakers Business Solutions. Author of The Badass Guide to Superstar Selling, Jackie's superpower is your sales empowerment, helping you with simple, step-by-step processes to generate more leads, close more deals and create more revenue than ever before.

The Rainmaker - Superstar Speaker & Trainer

SALES - LEADERSHIP - SOCIAL SELLING - CUSTOMER SERVICE - COMMUNICATION - NEGOTIATION - TRUE COLORS

TAKE YOUR BUSINESS TO THE NEXT LEVEL!

DELVE DEEPER - SELL BETTER - ACHIEVE FASTER RESULTS

10% CHANGE = 10 X YOUR RESULTS!

One seemingly small shift can be the change you need to improve your sales effectiveness, productivity, and revenues!

MAKE IT RAIN SALES IN YOUR BUSINESS!

Our simple, step-by-step repeatable process can immediately increase your sales results!

Businesses who use formal sales processes earn 28% more than those who do not.

From prospecting to closing and converting, we work with sales professionals through to business owners, beginners to the seasoned veterans who want to elevate to higher levels of productivity sales success so they cansell more, serve more and earn more.

This magnetic, and powerful speaker, has the out-of-the-box tools and strategies to make the difference you need to double or triple your business.

She helps elevate salespeople and business owners, beginners to seasoned veterans elevate to higher levels of sale success, with a genuineness and ease that simply resonates with people.

RECIPIENT OF THE COVETED NOMINATION RBC CANADIAN WOMEN ENTREPRENEUR AWARDS

30TH ANNUAL RBC Canadian Women Entrepreneur Awards NOMINEE

Presented by: WOMEN OF INFLUENCE

CAPS Canadian Association of Professional Speakers

TEC CANADA The Executive Committee

Womanition SUPERLATIVE AWARDS Recognizing Women Leaders

BOOK JACKIE RAINFORTH NOW!

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AWARD WINNING

SALES EXPERT, SPEAKER, KICKOFF SPEAKER, TRAINER, AUTHOR & MEDIA HOST

Dynamic & Powerful Speaker who motivates,engages & wows audiences. and she isn't just teaching it...

she knows it, loves it, and has lived it.

"Jackie Rainforth is an expert at one of the most powerful qualities I witness in transformational speakers...the ability to be present and caring with the people in the audiencewhile deeply vulnerably sharing a personal life altering experience. As an event organizer, it is a true gift to work with her and see the impact she has on anaudience. I am grateful to have had her on my stage and to have also had the pleasure to share a stage with her.

DOROTHY BRIGGS, PUBLISHER/OWNER WOMANITION INC

FEATURED PRESENTATIONS:

WOMEN EMPOWERMENT:

Heels of Steel, Badass in Today's World.

Her actionable words of wisdom to women looking to standout and be seen, helping women to be and feel like more, as they overcome the confidence gap and imposter syndrome, learning to walk in heels of steel, as they successfully navigate their careers upwards, especially those who need to learn the unspoken rules, where gaining respect can sometimes feel obscure and somewhat unattainable.

MOTIVATIONAL SPEAKER:

Hitting Bottom - Job Loss & Bouncing Back

She shares her journey of hitting bottom, her motivational,heart-breaking journey of having lost her career, identity and the reputation for excellence that had defined her, and the world she painstakingly built for herself that was irreversibly ruined, after a devasting foot injury, the loss of her job that left her feeling unidentifiably worthless, ostrasized, and without the success that defined her. See how she recovered after a total of 2 years including; 2 surgeries, 7 months of no walking, weight-bearing, or driving, plus 6 months of therapy. Improve your resiliency, and protect your self-esteem as you too can also learn how to bounce back bigger and better than before.

MOTIVATIONAL SPEAKER:

Life Disrupted - I Died!

And/or the story of how she was 45 feet underwater, unable to breathe, the panic, the fear, the message she received that day and the three days she spent clinging to life that irrevocably changed her life forever. Her WHY, and how the experiences of how she rose to unimaginable success, even higher than before or ever thought possible, and lessons she learned **can help you to move forward towards greater understanding, fulfillment, happiness and empowerment,** helping you to live a better life based on making decisions focused on stronger boundaries, gratitude and graciousness.

THE RAINMAKER - A POWERFUL SPEAKER WHO CAPTIVATES THE AUDIENCE

EDUCATION - ENERGY - ENTERTAINMENT

YOUR AUDIENCE WILL LEAVE WITH VALUABLE & IMPLEMENTABLE TAKE-AWAYS

INCREASE YOUR REVENUES & GROW YOUR BUSINESS!

BOOK YOUR WORKSHOP WITH JACKIE NOW!
http://www.rainmakersgroup.ca/speaking/

- Master the Essentials of LinkedIn - The New Cold Calling
- Ignite Your Brand & Grow Your Business Through Social Selling
- Customer Service Strategies to Build Long-Term, Loyal & Repeat Clients Diversify or Die! Mastering The 5 x C's of Online Selling
- Everyday Sales Mistakes That Cost You Valuable Business
- Build Powerful Conversations that Convert & Close
- Personality to Profit - The Secret to Selling More, Faster!
- Easily Overcome Objections & Confidently Conquer Closing Differentiate to Elevate - Build New Business & Keep the Funnel Full
- Negotiation Skills, Strategies & Effectiveness to Create Win/Wins
- Generating Leads & Finding New Customers
- Develop a Mindset for Accountability, Growth & Success
- Successfully Lead High Performance Teams Online
- Top Selling Strategies to Catapult Your Sales & Consistently Meet Quota
- Fortune in the Follow Up - A Follow Up System to Capture up to 24% More Sales
- Superstar Selling Strategies to Sell More to Existing Customers
- Value Proposition Selling vs Price and Discount Selling
- Nail Your Network & Create New Business Opportunities
- Coaching Skills & Techniques for Sales Leaders
- Mastering Personal Performance - Build Stronger Rapport, Relationships &Teams

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